

HIGHLIGHTS OF TEN YEARS' PERFORMANCE

(₹ in lakhs)

| Particulars | 2010-11 | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016-17 | 2017-18 | 2018-19 | 2019-20 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 1 Sales & Other income # | 23,747 | 25,638 | 23,271 | 24,913 | 23,750 | 24,627 | 24,681 | 25,381 | 28,887 | 26,322 |
| 2 Export Sales | 8,126 | 8,366 | 8,742 | 11,113 | 11,031 | 11,213 | 10,390 | 10,023 | 12,176 | 12,320 |
| 3 Profit before int, depn and Tax | 2,431 | 2,264 | 669 | 776 | 164 | 875 | 937 | 995 | 1,309 | 995 |
| 4 Profit before extraordinary / exceptional item & tax | 1,528 | 1,116 | (411) | (328) | (893) | 31 | 143 | 376 | 649 | 300 |
| 5 Profit after tax | 630 | 56 | (441) | (522) | (1,455) | (41) | 705 | 376 | 705 | 252 |
| 6 Net fixed assets | 8,522 | 8,803 | 8,608 | 8,715 | 8,074 | 7,440 | 7,101 | 6,751 | 6,700 | 6,812 |
| 7 Share capital | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 | 393.46 |
| 8 Reserves & Surplus | 9,309 | 9,228 | 8,787 | 8,266 | 6,592 | 6,551 | 6,703 | 7,072 | 7,805 | 8,003 |
| 9 Net worth | 9,702 | 9,622 | 9,181 | 8,659 | 6,986 | 6,944 | 7,097 | 7,466 | 8,198 | 8,397 |
| 10 Return on Net Worth (RONW) - PAT/Networth | 6.5% | 0.6% | -4.8% | -6.0% | -20.8% | -0.6% | 2.5% | 5.0% | 8.6% | 3.6% |
| 11 Return on Avg. Capital Employed (ROCE) | 14.0% | 12.5% | -0.9% | 2.6% | -5.2% | 3.6% | 4.6% | 5.9% | 8.1% | 4.3% |
| 12 Cash earnings per share (₹) | 32.09 | 20.81 | 8.62 | 7.35 | (19.47) | 13.05 | 18.14 | 20.51 | 30.50 | 7.63 |
| 13 Earnings per share (₹) | 16.01 | 1.44 | (11.20) | (13.26) | (36.97) | (1.04) | 4.47 | 9.57 | 17.93 | 6.40 |
| 14 Dividend per share (₹) | 4.00 | 3.00 | - | - | - | - | - | - | - | - |
| 15 Book value per share (₹) * | 246.59 | 244.54 | 233.34 | 220.08 | 177.55 | 176.50 | 180.37 | 189.74 | 208.37 | 213.41 |
| 16 Sundry Debtors - No. of days | 71 | 67 | 73 | 78 | 76 | 78 | 64 | 70 | 72 | 68 |
| 17 Turnover/Avg Inventory (Times) | 19.3 | 16.6 | 10.9 | 10.3 | 9.1 | 8.4 | 8.2 | 7.9 | 8.0 | 6.8 |
| 18 Current Ratio | 1.72 | 1.49 | 1.47 | 1.32 | 1.06 | 1.05 | 1.22 | 1.34 | 1.33 | 1.42 |
| 19 R & D Expenses - as % on Net Income | 1.3% | 1.4% | 2.7% | 3.2% | 2.7% | 2.6% | 3.4% | 4.0% | 3.4% | 4.6% |
| 20 Debt-Equity Ratio (=Total debts / Debt+ Networth) | 0.38 | 0.30 | 0.31 | 0.33 | 0.41 | 0.39 | 0.32 | 0.29 | 0.29 | 0.22 |

Includes Excise duty for the FY's from 2015-16 to Q1 of 2017-18.

* Calculated on the expanded capital of 39,34,575 equity shares for FY's 2010-11 to 2019-20.

Note: Figures in respect of FY's 2007-08 to 2014-15 are as per Indian GAAP and that of FY's from 2015-16 to 2019-20 are as per Indian Accounting Standards (Ind-AS).